

Message Text

CONFIDENTIAL

PAGE 01 STATE 019939
ORIGIN COME-00

INFO OCT-02 NEA-10 ISO-00 EB-08 /019 R

DRAFTED BY COM/BED/CAGNE:GABROWN:E
APPROVED BY EB/OCA:WERAU
COM/BED/CAGNE/PBHALE
NEA/RA/DMORRISON (INFO)

-----008987 251805Z /47

P 251736Z JAN 78
FM SECSTATE WASHDC
TO AMEMBASSY SANA PRIORITY

C O N F I D E N T I A L STATE 019939

E.O. 11652: GDS

TAGS: BTIO,BENC,YE

SUBJECT: CEMENT PLANT PROJECT

REF: (A) SANA 0156, (B) SANA 3456

1. AS A RESULT OF PROPOSED YARG'S PLAN TO MOVE FORWARD ON THIS PROJECT, CAGNE HAS ONCE AGAIN REVIEWED POSITIONS OF OTHER COMPANIES WE HAVE BEEN WORKING WITH SINCE EMBASSY'S INITIAL REFTEL. CAGNE IS PROVIDING THIS BACKGROUND INFORMATION FOR EMBASSY TO DRAW ON WHEN DISCUSSING PROJECT WITH YARG.

2. LISTED BELOW ARE COMPANIES AND ACTIONS TAKEN BY EACH.

(1) R. W. WHITE, KAISER ENGINEERING COMPANY, 300 LAKESIDE DRIVE, OAKLAND, CALIFORNIA 94666, (415) 271-2211, STATED THAT COMPANY'S REPRESENTATIVE IN JIDDA, JOHN SULZBACH, MADE TWO TRIPS TO SANA TO DISCUSS PROJECT WITH YARG. ON RECENT VISIT, SULZBACH LEARNED THAT AEROMARITIME PROPOSED TO SELL YARG USED CEMENT PLANT. HE ASKED WHITE TO

CONFIDENTIAL

PAGE 02 STATE 019939

INSPECT AEROMARITIME'S USED PLANT AND REPORT INFO BACK TO YARG. (2) BILL MOFFAT, H. K. FERGUSON COMPANY, ERIEVIEW PLAZA, CLEVELAND, OHIO 44114, (216) 523-5600, RECEIVED OFFICIAL NOTICE FROM DR. M. W. AL-ARIKI, DEPUTY CHAIRMAN OF CPO, QUALIFYING COMPANY TO BID ON PROJECT.

CAGNE'S PROJECT OFFICER, GWENDOLYN BROWN, RECEIVED

COPY OF NOTICE FROM FERGUSON. IN ADDITION, MOFFAT PLANS TO VISIT YEMEN LATE JANUARY OR EARLY FEBRUARY AND REQUESTED APPROPRIATE EMBASSY ASSISTANCE. (3) DAVID JOHNSON, CRESENT ENGINEERING, 4155 E. JEWELL, SUITE 200, DENVER, COLORADO 80222, (303) 7591703, FOLLOWED UP COMPANY INTEREST WITH LETTERS; HOWEVER, COMPANY IS WILLING TO SEND REPRESENTATIVE. (4) KEITH SANDERFER, BROWN AND

ROOT, 4100 CLINTON DRIVE, HOUSTON, TEXAS 77001, (713) 672-3011, TRAVELED TO YEMEN IN OCTOBER TO DISCUSS PROJECT WITH YARG; HE AWAITS REPLY. (5) WILL GOODWIN, FULLER COMPANY, P.O. BOX 29, CATASAUQUA, PENNSYLVANIA 18032, (215) 264-6488, PLANS TO ARRIVE IN YEMEN LATE JANUARY AND REQUESTED APPROPRIATE EMBASSY ASSISTANCE ARRANGING MEETINGS WITH OFFICIALS CONNECTED WITH PROJECT. (6) ROBERT COFFEY, HOLMES AND NAVER, INC., 400 E. ORANGETHORPE AVENUE, ANAHEIM, CALIFORNIA 92801, (714) 973-1100, INDICATED THAT COMPANY HAD NOT BEEN IN DIRECT CONTACT WITH YARG, BUT WOULD BE WILLING TO SEND COMPANY OFFICIAL.

3. IN SUMMARY: TWO U.S. FIRMS HAVE ALREADY SENT REPRESENTATIVES TO YEMEN TO DISCUSS ABOVE PROJECT WITH YARG (KAISER, BROWN AND ROOT); TWO COMPANIES HAVE CORRESPONDED BY MAIL BUT ARE WILLING TO SEND REPRESENTATIVES IN JANUARY TO FOLLOW UP ON PROJECT (FERGUSON AND FULLER); AND ONE COMPANY RECEIVED PREQUALIFICATION
CONFIDENTIAL

CONFIDENTIAL

PAGE 03 STATE 019939

(FERGUSON).

4. EMBASSY SHOULD KEEP IN MIND WHEN APPROACHING YARG THAT SEVEN U.S. FIRMS ARE ACTIVELY PURSUING THIS PROJECT. AEROMARITIME'S PROPOSAL SHOULD BE VIEWED IN THIS CONTEXT. CAGNE WOULD APPRECIATE EMBASSY'S ASSESSMENT AS TO WHETHER YARG OFFICIALS WOULD INITIATE AN INVITATION TO HOLMES AND NAVER AND CRESENT. USUAL WAIVER APPLIES. VANCE

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 25 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE019939
Document Source: CORE
Document Unique ID: 00
Drafter: GABROWN:E
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780037-0661
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780123/aaaaatga.tel
Line Count: 102
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 485409e0-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 78 SANA 156, 78 SANA 3456
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 24 jun 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3715324
Secure: OPEN
Status: NATIVE
Subject: CEMENT PLANT PROJECT
TAGS: BTIO, BENC, YE
To: SANA
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/485409e0-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014